



**Financial Services FCU**

*Big Enough to Serve, Small Enough to Care*

**www.genfed.com**

What's New at GFCU



September 2009

GenFed is on FaceBook!

Visit our FaceBook page [here](#) and become a Fan of GenFed!

Dear Christine,

This eNEWSLETTER is a monthly briefing of consumer news, member specials and updates exclusively for members of GenFed FCU!

## Debt in Focus

We have launched "Debt in Focus," a new online debt management tool created by the Filene Research Institute. The program helps members improve credit scores and better manage debt.

It takes about 10 minutes to complete and will provide you with an in-depth analysis of your financial position. The service is free so click [here](#) to take advantage of this valuable tool.

*Just one more benefit of being a GenFed member/owner.*

### Special Notes:

- **Our website received a makeover!** GenFed's website at [www.genfed.com](http://www.genfed.com) got a new look and the new site is up and running. Come by and check out the improvements!
- **Did you know many of our branches are open on Saturdays?** Visit [www.genfed.com](http://www.genfed.com) and click "Hours & Locations" under "Join GenFed" to find out if your branch is open on Saturdays!
- On May 20, President Barack Obama signed S. 896, the Helping Families Save Their Homes Act, into law that extends the \$250,000 share and deposit insurance coverage increase through 2013. **Now, your shares with GenFed are insured for up to \$250,000 until December 31, 2013, with NCUA.** GenFed has also gone the extra mile and purchased an additional \$250,000 in insurance for each member through Excess Share Insurance.
- **Open a checking or a loan and get \$50 when you refer someone else to do the same thing, plus the person you refer can get \$50, too!** Contact your branch for details.
- **DeposZip Remote Deposit Service NOW AVAILABLE!** GenFed's new remote deposit program, DeposZip, which allows you to make deposits from your home or office, is available now! All you need is a scanner! Log into HomeBanking, click on 'Direct Deposit' and then on 'Remote Deposit' to get started. Visit [www.genfed.com](http://www.genfed.com) and click on Electronic Access and then Remote Deposits! for more information.

## Is Your Credit Card Company Raising Your Rates?

Then maybe it is time for you to shop and compare your current

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### GREAT RATES!

*Cars, Trucks and Most Vehicles*  
as low as 4.99% APR

*Personal*  
as low as 7.40% APR

*Home Equity or Improvement*  
as low as 5.25% APR

*Home Equity Line of Credit*  
as low as 2.75% APR

*3/3 ARM*  
as low as 3.75% APR

*Balloon Loan*  
as low as 5.50% APR

*Platinum MasterCard*  
as low as 9.96% APR

*Savings-Secured Loan*  
as low as 3.25% APR

*Certificate-Secured Loan*  
as low as certificate rate plus 2% APR

### CERTIFICATES

3 months\*  
0.30% APY  
6 months  
0.85% APY  
9 months  
1.00% APY  
12 months  
1.25% APY  
18 months  
1.50% APY  
24 months  
2.00% APY  
30 months  
2.25% APY  
36 months  
2.50% APY  
48 months  
2.75% APY  
60 months  
3.25% APY

### IRA CERTIFICATES

12 months  
1.25% APY  
18 months  
1.50% APY  
24 months

credit card rates with a GFCU MasterCard.

Are you paying the minimum on all your high-interest debt and feeling like your balance never goes down? **GenFed will give you a 1% rebate, up to \$50, for all balances transferred to a GenFed MasterCard.**

With rates as low as **9.96% APR**, maybe it's time you switched to a GenFed MasterCard.

Call your branch for more information.

Maximum \$50 rebate incentive. Not valid on previously transferred balances. If you respond to this offer but do not meet the criteria for final loan approval at the time of your application, we may not be able to extend credit to you nor award you the cash rebate. Balance transfer amount must remain at 50% of original transfer after 90 days to receive incentive. Multiple transfers allowed per incentive. Maximum \$50 of incentive per 90 days per member. Transfers could take up to 60 days to complete. Member must be in good standing on all loans, MC and accounts to receive the rebate.

### **WANTED: Loan Pre-Approvals! REWARD: \$50**

Don't get bullied at the dealership! **Come to GenFed and get your low-rate auto loan pre-approved and we'll give you \$50 cash when you come back and close your loan!**

Save time and money when shopping for your new vehicle. Not only will GenFed give you a great rate on an auto loan, we can also:

- Give you the NADA values on your trade-in and the vehicle you hope to purchase
- Set up payroll deduction or direct deposit so your loan payment is never late
- Set up semi-monthly payments so you can pay off your loan faster and save money in interest

With rates as low as 4.99% APR, why go anywhere else for your loan? **Remember to get pre-approved at GenFed so you can get your \$50 when you close your loan AND get the best deal on an auto loan.** Don't get bullied, get paid!

All loans subject to approval and terms. Minimum loan amount is \$5000.00 and loans with Flex Rate approvals are ineligible. There is a limit of one incentive per member.

## **NOW AVAILABLE**

**37-Month Bump-Up Certificate  
2.37% APY\*\***

We are thrilled to offer, for a limited time, our Bump-Up Certificate!

2.00% APY  
30 months  
2.25% APY  
36 months  
2.50% APY  
48 months  
2.75% APY  
60 months  
3.25% APY

### **HEALTH SAVINGS ACCOUNTS (HSAs) ARE NOW HERE!**

A Health Savings Account is a tax-exempt account in which you accumulate savings to pay medical expenses that make up your deductible or that are not covered by your plan. This could be a great way for you to save money on medical expenses. If you have a high-deductible health plan, then you may be able to get up to 1.50% APY on your deposits with a GenFed Health Savings Account to help with medical expenses. If you already have your HSA established elsewhere, make sure to compare the rates, fees and interest to GenFed's account! We'll likely save you money.

**NEW HSA RATES**  
\$0-\$2,499  
0.50% APY  
\$2,500-\$9,999  
0.75% APY  
\$10,000 and over  
1.50% APY

\$100 minimum.

This certificate allows you to increase the rate of your Saving Certificate to that of our current standard rate one time during the life of your certificate!

There are NO limits so the rate can go as high as our current standard rates!

There are no time limitations for exercising the 'bump'.

Don't have enough saved up for the \$1,000 minimum for a certificate? Open our new Certificate Accumulator account that allows you to put aside a smaller amount each week or month until you have enough saved to be able to take advantage of one of GenFed's great certificate rates while earning interest!

**Ask us for details!**

*GenFed services are for our members only, not everyone else in the country. We know you. We work hard to help you handle your financial affairs. We care about you. And remember, because GenFed is a not-for-profit cooperative, people are worth more than money here.*

#### Contact Information

Akron	330.784.5451
Antwerp	419.258.5151
Bryan	419.636.1053
Centralia	618.532.9524
Fairlawn	330.835.9103
Lorain	440.282.4606
Mt. Vernon	618.244.1077
Sheffield Lake	440.949.1782
Shelbyville	317.392.6230
Wadsworth	330.336.2150
Wadsworth North	330.336.3556

**Please make sure to contact your local branch with any changes in your mailing address and/or phone number(s).**

**NEVER** enter personal details including account numbers, PINs or Social Security Numbers into a web page link that has been sent to you via email. GenFed Federal Credit Union will never request personal information from members via email. If you have entered account information from a link in an email claiming to be from GenFed Federal Credit Union, call your local branch.

**For this reason, GenFed will no longer include links to HomeBanking in any of our emails. Please type the address into your web browser to enter our site. For further convenience, remember to add GenFed to your 'Favorites' list.**

Refinance of existing GenFed loans subject to applicable fees & conditions. Other rates and programs apply to new money only. Loans subject to approval and terms. Loan rates as of 9/1/09 and include full discounts. We may offer different rates in the future. Contact your branch to determine your discounts. Vehicle loan terms may be limited, based on age of vehicle. Annual percentage yield (APY) on regular savings is accurate as of the last declaration date of 7/1/09. Other savings rates are as of 9/1/09. Penalty will be imposed for early withdrawal on certificates. Certificates have \$1000 minimum. Certificate rates subject to change at any time. Disclosures available upon request. Fees or early withdrawals could reduce earnings on accounts. Contact GenFed staff for more information about current rates, terms and fees. Variable rate HELOC with no minimum rate (floor). Rate tied to the Prime Rate and will not exceed the Prime Rate as published in the Wall Street Journal. The rate will only rise if Prime rises and will not exceed 18.00% APR, even if Prime rises above that. ARM rate adjustment at each 36th month increment. Annual Percentage Rate (APR) for share secured advances will be adjusted quarterly to three percentage points above share dividend rate which was paid at the end of the previous quarter. The Annual Percentage Rate can change quarterly on the 10th day of the month, January, April, July and October. The interest rate will never be less than 3.00% per year and the maximum rate will not exceed 18.00%. When the rate changes, the payment may be adjusted. \*3 month certificate is for MINORS ONLY with a minimum of \$500. \*\*Available on new money only. Minimum deposit is \$1,000. One rate increase can be requested and performed during the life of the certificate to a current standard rate. Bumps will be made to the rate available for the

term closest to, but no greater than, the number of months remaining on the Bump-Up Certificate. Will roll over into S1 Share Savings account at maturity.

Please do not reply to this email. For assistance call your local branch or email [info@genfed.com](mailto:info@genfed.com)

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